

Pamela Bir

From: Hollow Metal Xpress [marketing@hmxpress.com]
Sent: Tuesday, July 24, 2007 1:40 PM
To: pamela@yourcomputerlady.com
Subject: HMX July Newsletter and Trivia Contest

24July07

HOLLOW METAL X PRESS

COMMERCIAL DOOR SYSTEMS

New Electronic Order Forms

To make placing orders with Hollow Metal Xpress even easier, we are providing you with electronic order forms. They are similar to the hard copy forms you've been using, but they offer more options, time-saving drop-down menus and form fields for your measurements.

You can download the Excel file from our web site.

Go to Forms > Order Forms > [Electronic Order Forms](#)

You can either email the completed forms or print the black and white pages to fax to your Territory Manager.

Electronic Order Forms are one step closer to the online ordering system HMX will be providing our clients in the near future. **We want ordering from Hollow Metal Xpress to be simple, convenient and fast. Just like our lead times!**

Ask Delbert?

Q.
I get confused about how to correctly hand an opening. How do you determine handing of an opening?

A.
Handing describes the direction the door travels during it's

Where's Delbert?

opening cycle. To correctly hand a door, you must identify which side is the secure side. Understanding the expected flow of traffic through the opening will help determine which will be the secure side. RH & LH always push away from you, while RHR & LHR always pull toward you, when standing on the secure side of the opening. When handing pairs of doors, one leaf is identified as the active leaf (*the leaf with the latch installed on it*).

In addition to the obvious reasons, proper inswing / outswing identification also aides in correct location of handing sensitive preps such as mortise lock cylinders, determining screw side placement of vision kits, panic trim, etc.

You may view and print an HMX handing chart.
[Click here.](#)



Facts & Clues

- This building is made of Pink Granite.
- The original contractor was paid with 3,000,000 acres of land.
- The building covers 3 acres with 18 acres of floor space.
- This city is considered the live music capital of the world.
- Originally, this town was named Waterloo and then incorporated under its current name in 1839.

Trivia Contest Winners in June 07

1st	Art Vigil	Colorado Doorways
2nd	Jeff Hegstrom	Architectural Doors
3rd	Richard Ayotte	D H Pace

As a result of the over-whelming response to our "Where's Delbert?" feature in the HMX newsletter, we're expanding it! With each issue we will be awarding a \$50 gift to the 1st person to correctly identify Delbert's location that month. Additionally, the 2nd and 3rd persons to correctly respond will each receive select and much sought after gifts. As if all of this wasn't enough, the 1st, 2nd and 3rd place winners each month, will be entered into a drawing, to be held at the end of the year, for a Special Grand Prize, to be announced.

Remember, to give as many people as possible a chance to win, you are not eligible to win 2 months in a row, so encourage your co-workers to enter. If they don't currently receive the HMX newsletter, they may contact their Territory Manager or go to the HMX web site at WWW.HMXpress.com and click the Opt In-Sign In link.

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